Taiwan market × Japanese real estate

Real Estate Sales Advisor

Use your client network to develop the Japanese real estate market with our local team.

TUKISUMI is based in Osaka and provides real estate services in Japan. We are recruiting advisors familiar with the Taiwan market who can use their client networks and communication skills to reach buyers with a genuine interest in purchasing property in Japan.

- Flexible assignments
- Use your client network
- Local support in Japan
- Put your sales expertise to work

Key responsibilities

01 | Develop property-buyer leads in Taiwan

Reach clients looking to buy a home, acquire property or invest in rentals in Japan.

02 | Gather initial buying requirements

Clarify the purchase purpose, budget in yen, preferred areas and timing.

03 | Help hand over client requirements

Organise the information and help clients connect with the Japan team.

04 | Maintain client contact

Track changing requirements and keep communication clear and effective.

Who we welcome

Experience in real estate, finance, insurance or client development is welcome. We value an existing client base, personal networks, communication skills and business development experience. Japanese is optional.

You build client relationships. Our Japan team provides professional support.

Use your existing network and sales expertise to pursue earning opportunities through actual assignments.

Engagement and how to apply

Combine your strengths with our local services in Japan to meet clients' needs.

Engagement terms

Engagement

Contract services, accepted per assignment

Location

Japan and Taiwan. Remote work negotiable.

Compensation

Agreed individually based on the assignment and actual results.

Language

Chinese is the main working language. Japanese is optional.

Illustrative case | A buyer from Taiwan looking for property in Japan

A buyer from Taiwan wants to evaluate a rental investment in Osaka. The advisor summarises the purchase purpose, budget and preferred areas, helps the Japan team understand the requirements and stays in touch. The Japan team researches properties, provides consultation and arranges the transaction.

This example illustrates the division of responsibilities. It does not represent a specific property, transaction outcome or investment return.

Sales advisor

Develop property-buyer leads in Taiwan, gather initial requirements and assist with communication.

TUKISUMI in Japan

Provide local professional support through property research, consultation and transactions.

Apply for the Real Estate Sales Advisor role

Please specify the role you are applying for, describe your relevant experience or expertise, and briefly outline your existing client network.

info@tukisumi.co.jp

tukisumi.co.jp/recruitment.html

The actual scope of work and compensation are subject to a written agreement.