Taiwan client networks × Local coordination in Japan

Travel Sales Advisor

Use your client network and group-organising skills to develop travel opportunities in Kansai, Japan.

TUKISUMI is based in Osaka and is registered as a travel agency. We are initially focusing on golf group trips near Kansai International Airport and are looking for advisors who can connect with golfers, golf groups and corporate clients.

- Flexible assignments
- Use your client network
- Local support in Japan
- Put your sales expertise to work

Key responsibilities

01 | Connect with golfers and groups

Identify demand for golf trips to Japan among golfers, groups and corporate clients.

02 | Gather travel requirements

Summarise group size, intended departure month, budget and preferences.

03 | Bring groups together

Help golfers communicate, consolidate requests and coordinate before departure.

04 | Help coordinate with the Japan team

TUKISUMI coordinates golf courses, accommodation, transport and local reception.

Who we welcome

Golf coaches and golf course professionals, team captains, committee members and community organisers, business professionals with corporate golf clients, experienced sales professionals and freelancers with golfing networks, and travel businesses with group clients are welcome. Travel industry experience and Japanese are optional.

You connect with golfers. We coordinate arrangements in Japan.

Use your existing network and sales expertise to pursue earning opportunities through actual assignments.

Engagement and how to apply

Combine your strengths with our local services in Japan to meet clients' needs.

Engagement terms

Engagement

Contract services, accepted per assignment

Location

Japan and Taiwan. Remote work negotiable.

Compensation

Agreed individually based on the assignment and actual results.

Language

Chinese is the main working language. Japanese is optional.

Illustrative itinerary | A golf trip to Kansai

The outline is five days and four nights, with three rounds of golf for 8–12 players. Three initial candidates near Kansai International Airport are:

1. Izumisano Country Club
2. Sennan Country Club
3. Kanku Classic Golf Club

This is an illustrative plan. It does not confirm course bookings or a formal group price.

Sales advisor

Use your client network and group-organising skills to gather requirements and assist with communication.

TUKISUMI in Japan

Coordinate golf courses, accommodation, transport and local reception in Japan.

Apply for the Travel Sales Advisor role

Please specify the role you are applying for, describe your relevant experience or expertise, and briefly outline your existing client network.

info@tukisumi.co.jp

tukisumi.co.jp/recruitment.html

The actual scope of work and compensation are subject to a written agreement.
Travel agency registration: Osaka Prefectural Governor, No. 3-3275